

HOW TO: SUBMITTING A SAMPLE FOR REVERSE ENGINEERING

& JUMPSTARTING YOUR BUSINESS

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INTRODUCTION

Starting your own business is an absolute dream come true for many people. Knowing exactly where to start can be another story. Here is how Mid South Laboratories LLC aided in a client's business start-up by helping them work towards a tangible, sellable product.

BACKGROUND

Our client, Company A, is actively working to open their own line of car detailing products. They are a one person company with a clear vision for their product line. However, they do not have the technical and industrial experience to bring their plans to life. This is where MSL steps in.

TIMELINE OF EVENTS

Step one: Company A sends MSL a sample of a product with their desired performance and qualities.

Step three: Put physical samples together to send to Company A for testing. This may require multiple iterations of the product to be sent in order to get the desired requirements or to hit the desired product cost.

Step five: Company A takes their formula and information provided and begins the process of manufacturing their product. MSL is available as a resource if any production issues arise.

Step two: MSL receives the sample and begins reverse engineering. This includes basic chemical analysis and separation techniques to isolate and identify chemicals present.

Step four: Once the final formula is confirmed, MSL will issue manufacturing instructions, create an SDS and label, and can provide contacts from contract manufacturers, suppliers, and/or packagers.

CONSULTING CHEMISTS

Mid South Labs LLC has a long history of providing production and regulatory consulting services to a variety of industries. Paired with our formulation expertise and network of contract manufacturers, we are a one stop shop for all things needed to start and maintain a chemical business. We are always looking to expand our knowledge base and venture into new industries.